

Job Title: Functional Consultant -NAV

Education/ Qualification

-BCOM/ MCOM/ MBA-FINANCE

PRODUCT KNOWDGE :

Knowledge on core Microsoft Dynamics NAV modules - **FINANICAL MANAGEMENT, CASH MANAGEMENT/INVENTORY/ SCM/ WAREHOUSE/ MANUFACTURING MODULES.**

Knowledge and Expertise:

- Over 3 years Dynamics NAV consultancy experience
- Strong understanding of Microsoft Dynamics NAV 2016 and Business Central
- Experience of providing Pre-Sales Demonstrations
- Experience of working on full life cycle implementations across multiple versions of Dynamics NAV
- Excellent communication and problem-solving skills
- Excellent understanding and
- Ability to create high quality functional documentation and strong requirements gathering skills.
- Highly confident with providing support and training to users
- Client facing skills.

Key Responsibilities:

- ✓ Consulting – covering all aspects; including presales and supporting the sales team, product demonstrations, analysis, implementation, and training of end users utilising primarily Dynamics NAV 2016 and D365 Business Central
- ✓ Business and process analysis
- ✓ Documenting 'as-is' and 'to-be' within accurate and detailed scoping documents
- ✓ Liaising with developers and clients – act as a point of communication
- ✓ Quality Assurance & Documentation

Framework for behavioural competencies

<u>Advanced</u>	<u>Proficiency</u>	<u>Primary</u>
<u>Probing Skill</u>		<u>Time-Management</u>
<u>Analytical Ability</u>		<u>Service-orientation</u>
<u>Logical & Structured Thinking</u>		<u>Trustworthiness</u> <u>Dependability& Flexibility</u>
<u>Communication Skills with special reference to listening skills and processing of communication</u>	<u>Decision-Making</u>	<u>Moral Courage</u>
<u>Customer-Orientation</u>	<u>Conflict Management</u>	<u>Big-Pticture Thinking</u>
<u>Developing Team (Motivation)</u>		<u>Creativity& Innovation</u>
	<u>Dealing with ambiguity</u>	
<u>IPR vis-a-vis Team-Coordination skills</u>		
	<u>Passion& Business-Results orientation</u>	
<u>Problem-Solving Skills</u>	<u>Strategic-Innovative thinking</u>	
<u>Integrity</u>		
<u>Intellectual horsepower& Learning</u> <u>Self-Development</u> <u>Self-Motivation</u>		
<u>Influencing skills, assertiveness & consensus-building with reference to the Clients</u>		
<u>Presentation Skills</u>		
<u>Delegation</u>		
<u>Controlling with reference to regulate the expectations of Clients</u>		
<u>Composure& Self-Confidence</u>		